 HealthPartners®

The Challenges of Achieving Optimal Diabetes Results: Barriers, Disparities and Strategies for Care Coordination Success

The MCO Diabetes Performance Improvement Collaborative
October 26, 2021

Tammy Chambers
Dr. Tom von Sternberg
Julie Hughes and
Beth Simpson

1

MN Health Plans Collaborative













2

Introductions



Thomas von Sternberg, MD

- Medical Director of Government Programs and Case Management, HealthPartners.
- Practicing geriatrician with HealthPartners for over 30 years.
- Emphasis on the frail elderly and dual eligible population; oversight includes all services of transitional care, assisted living, nursing home and home-based medicine.



Julie Hughes, RN

- Core Disease Manager at HealthPartners since 2016.
- Over 30 years of nursing experience in orthopedic and medical-surgical nursing, and case management roles including utilization review, complex case management, disability management, and workers compensation management.



Beth Simpson, MSN, EdM, RN, NE-BC

- Education Specialist at HealthPartners.
- Broad clinical experience in medical-surgical, urological, orthopedic, and perianesthesia nursing.
- Background also includes roles in education, development, and leadership/management.



3

Objectives

- Identify the **social and behavioral barriers** to optimal diabetes care impacting the Medicaid/Medicare populations in MSHO or SNBC.
- Describe the impact of **racial disparities** on diabetes outcomes.
- State the top five **interventions** that positively affect diabetes management and the prevention of diabetes-related complications.
- Summarize the **role of the Care Coordinator** in helping members manage their diabetes within the context of their life.
- Identify at least three **individualized care planning strategies** that address potential or real barriers to optimal diabetes self-care.



4

Barriers to Optimal Diabetic Care



5

The D5

- 1 CONTROL BLOOD PRESSURE**
 High blood pressure makes your heart work too hard. It can cause a heart attack, stroke or kidney disease.
- 2 LOWER BAD CHOLESTEROL**
 LDL or "bad" cholesterol can build up and clog your blood vessels. It can cause a heart attack or stroke. Ask your doctor about taking a statin.
- 3 MAINTAIN BLOOD SUGAR**
 High blood glucose levels (too much sugar in your blood) can harm your heart, blood vessels, kidneys, feet and eyes.
- 4 BE TOBACCO-FREE**
 Chemicals found in tobacco products, such as nicotine and tar, can narrow the blood vessels and damage your heart.
- 5 TAKE ASPIRIN AS RECOMMENDED**
 Taking aspirin can prevent harmful blood clots. Ask your doctor if taking aspirin is right for you.



(MN Community Measurement, 2015)



6

QUALITY MEASURES

Minnesota Community Measure

- HbA1c less than 8.0 mg/dL
- Blood pressure less than 140/90 mmHg
- On a statin medication, unless allowed contraindications or exceptions are present
- Non-tobacco user
- Patient with ischemic vascular disease is on daily aspirin or antiplatelets, unless allowed contraindications or exceptions are present



7

Consequences of Optimal Care

- **Blood Sugar Control** can reduce the risk of eye disease, kidney disease, and nerve disease by 40%.⁹
- **Blood Pressure Control** can reduce the risk of heart disease and stroke by 33% to 50%.¹⁰
- **Improved Cholesterol Levels** can reduce cardiovascular complications by 20% to 50%.¹¹
- **Regular eye exams** and timely treatment could prevent up to 90% of diabetes-related blindness.¹²
- Health care services that include **regular foot exams** and patient education could prevent up to 85% of diabetes-related amputations.¹³
- **Detecting and treating early diabetic kidney disease** by using kidney protective medicines that lower blood pressure can reduce decline in kidney function by 33% to 37%.¹⁴

(NCCDP, 2021)



8

Hierarchy of Elements - What's Most Important

It's Hard to Do It All

- **Smoking** (BIGGEST impact if discontinued)
- Blood Pressure
- Cholesterol
- Sugar
- Renal - check for proteinuria
- Eye and Foot exams - annually



9

Limits in Measurement

- Numbers Game- none of the optimal measures allow for consideration of challenges of a chaotic life
- No measurement correction for *poverty, mental illness or chaotic lives*
- No measure of **what's most important to the patient...**
- Measures DON'T take into account **health literacy**



10

Clinic Based Care

11/19/2012	11/20/2012	11/21/2012
Monday	Tuesday	Wednesday
SP.S	SP.S	SP.S
9:00a Sick()	9:00a Breastfeed()	9:00a Breastfeed()
9:30a BYR CK - Suffolk Barbara	9:30a	9:30a
9:45a SICK - Suffolk One	9:45a	9:45a
10:00a PH	10:00a	10:00a
10:15a Sick()	10:15a Sick()	10:15a Sick()
10:30a Sick()	10:30a Sick()	10:30a Sick()
10:45a Sick()	10:45a Sick()	10:45a Sick()
11:00a Sick()	11:00a Sick()	11:00a Sick()
11:30a	11:15a Sick()	11:15a Sick()
11:45a	11:30a Sick()	11:30a Sick()
12:00p Sick()	12:00p	12:00p
12:15p Sick()	12:15p Sick	12:15p Sick
12:30p	12:30p	12:30p
12:45p	12:45p	12:45p
1:00p	1:00p	1:00p
1:15p	1:15p	1:15p

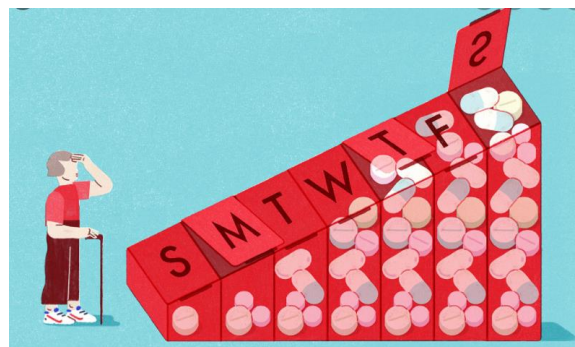
- MD schedule: tyranny of the 20-minute schedule
- Multiple providers / care systems
- Diabetes is ONE of multiple conditions
- In-between visit care is not standardized



11

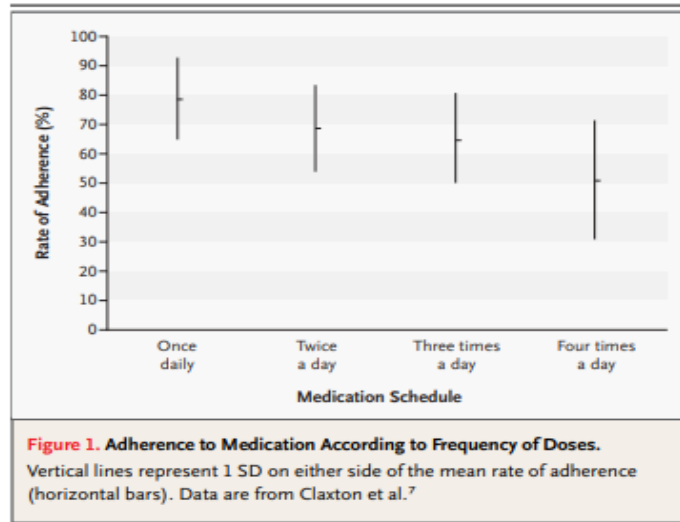
Complexity Burden of "Optimal" Care

- 1-3 BP meds
- 1-3 oral agents
- Insulin: one or two types
- Coverage, cost, confusion of regimens
- Side Effects: add new Rx to treat the new symptoms....



12

Adherence *Drops* When > 1 Pill Daily



(<https://www.nejm.org/doi/full/10.1056/nejmra050100>)




13

Social and Behavioral Barriers



14



ASPE OFFICE OF HEALTH POLICY
ASSISTANT SECRETARY FOR PLANNING AND EVALUATION


ISSUE BRIEF
April 12, 2021

HP-2021-10

Medicaid Churning and Continuity of Care: Evidence and Policy Considerations Before and After the COVID-19 Pandemic

Sarah Sugar, Christie Peters, Nancy De Lew, Benjamin D. Sommers

<https://www.aspe.hhs.gov/reports/medicaid-churning-continuity-care>




15

Patient Perceptions

Top Diabetes Management Challenges, Solved

- “I’m tired of testing my **blood glucose**”
- “It’s difficult to remember to take my **medication**”
- “Finding the time and motivation to **exercise** is impossible”
- “Despite doing all the so-called right things, I don’t see any **results**”
- “My **stress** is out of control”

<https://www.managedhealthcareexecutive.com/view>



16

Patient Perceptions

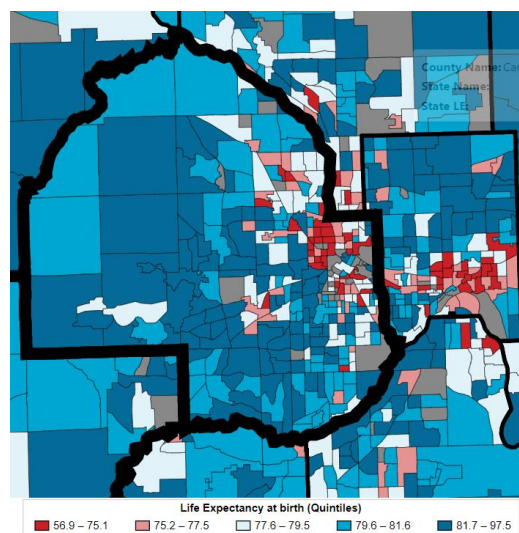
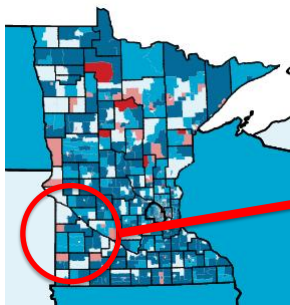
- **The reaction and attitude physicians displayed toward patients** at the point of diagnosis were crucial in influencing attitudes toward perceived seriousness of the disease and consequently compliance.

(Martinet et al, 2005)



17

ZIP Code & Neighborhood Determine Outcomes



(<https://www.cdc.gov/nchs/data-visualization/life-expectancy/index.html>)

18

Transportation Barriers to Access

- 1 in 4 appointments missed because of transportation
 - Some studies show up to 50%
- If using public transportation \Rightarrow rate doubles
- If access to transportation is not easy \Rightarrow more likely to delay care

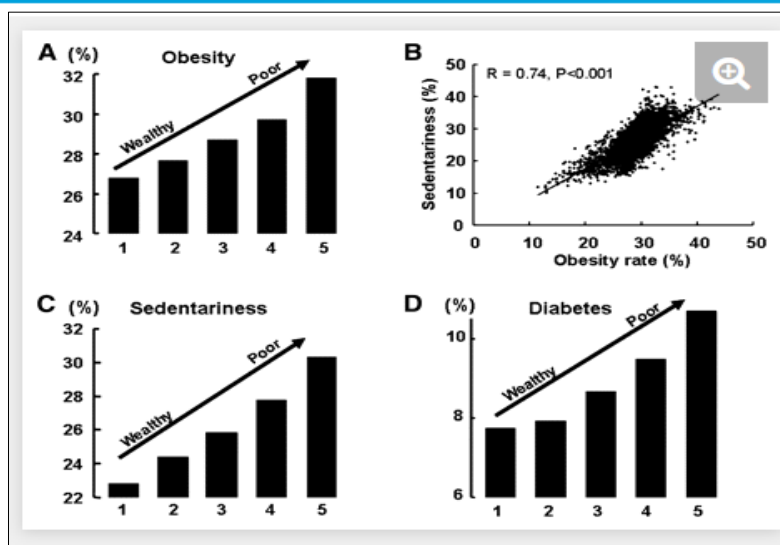
Has Covid given new creative ways to do care?

(Silver, Blustein, & Weitzman, 2012)



19

Poverty and Obesity in the U.S.



(Levine, 2012)



20



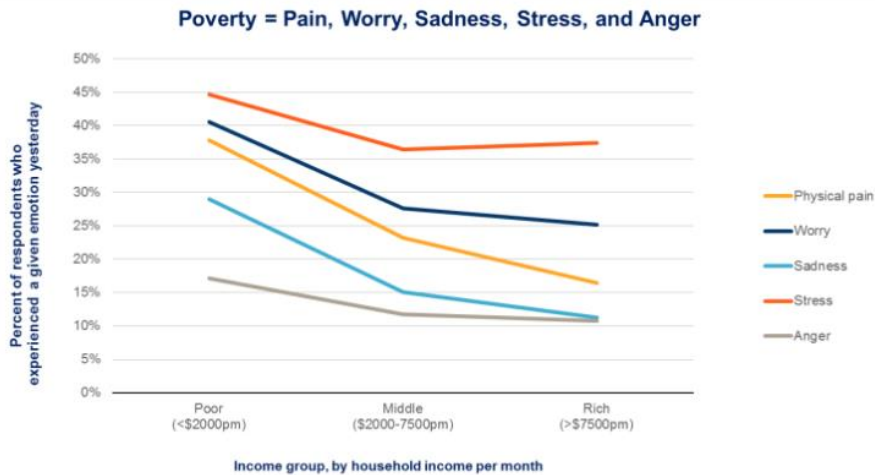
21

Access to Quality Food

- Challenge: balance between what the patient needs in diet vs. the rest of family
- Affordability of better-quality food
 - Less of an issue than access
- Cultural/ community norms of diet
 - May conflict with “diabetic diet”

22

Additional Barriers: Stress of Being Poor



Source: Chattopadhyay and Graham (2015) using Gallup Healthways Survey, 2013

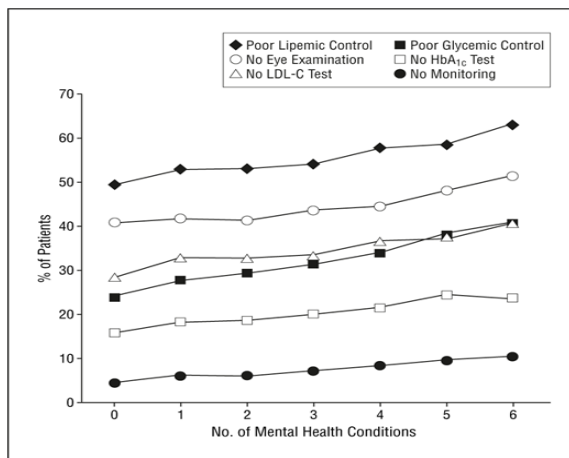
(Graham, 2015)

BROOKINGS



23

Chronic Mental Health and Diabetes



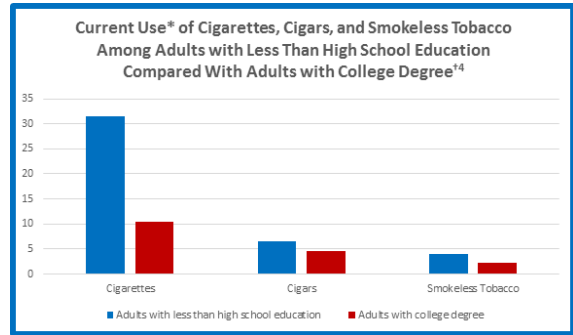
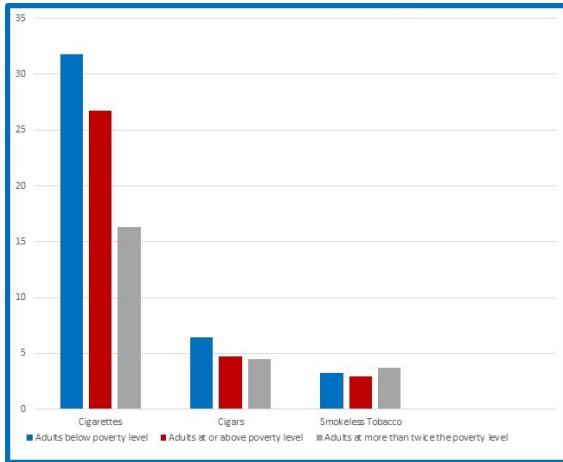
Percentage of patients with poor diabetes measures as a function of the number of mental health conditions. HbA_{1c} indicates hemoglobin A_{1c}; LDL-C, low-density lipoprotein cholesterol.

(Frayne, S. et al, 2005)



24

Smoking and Low Income

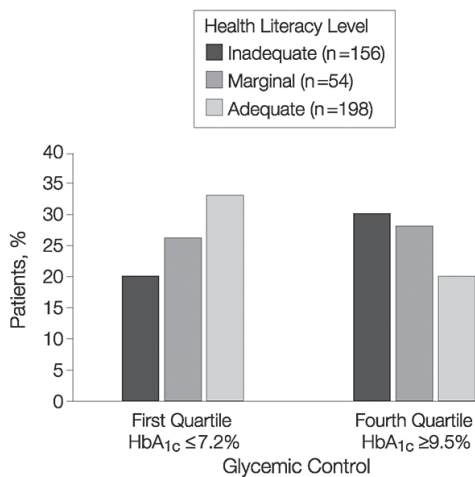


(Centers for Disease Control and Prevention, 2019)



25

Health Literacy




(Schillinger, D. et al, 2002)

- Literacy (TOFHLA Score)
- Educational level
- English language skill
- Lower health literacy ⇨ more self-reporting of diabetic complications





26

Disparities in Health Care in Medicare Advantage Associated with Dual Eligibility or Eligibility for a Low-Income Subsidy



Publication Date September 2021



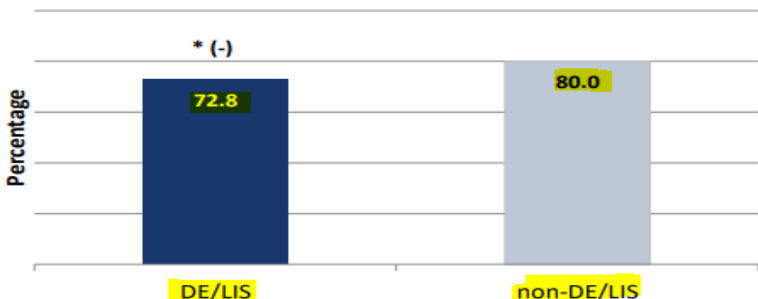


27

Blood Pressure Control by Income

Diabetes Care—Blood Pressure Controlled


Percentage of MA beneficiaries aged 18 to 75 years with diabetes (type 1 and type 2) whose most recent blood pressure was less than 140/90, by DE/LIS status, Reporting Year 2019



DE/LIS Status	Percentage
DE/LIS	72.8
non-DE/LIS	80.0

SOURCE: Clinical quality data were collected in 2018 from MA plans nationwide.
NOTES: DE/LIS beneficiaries are beneficiaries who are dually eligible for Medicare and Medicaid or eligible for an LIS. Non-DE/LIS beneficiaries are neither DE nor eligible for an LIS.

(CMS, 2021)



28

Impact of Racial Disparities



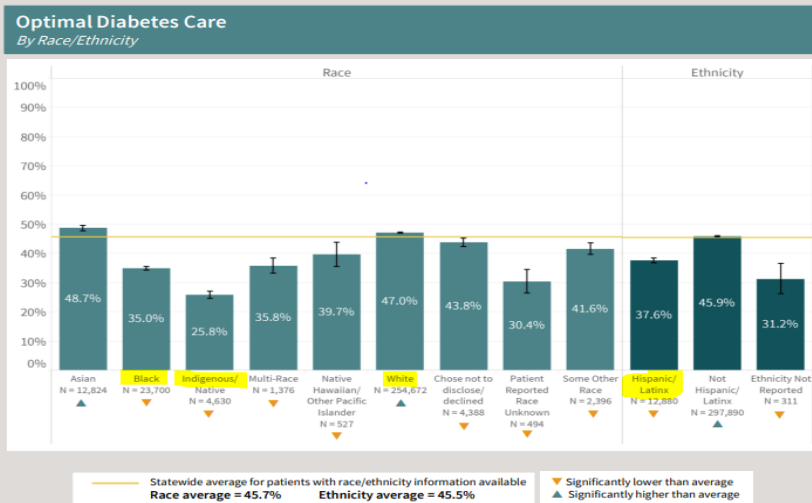
29

OPTIMAL DIABETES CARE

(Minnesota State Demographic Center, 2021)

Race/Ethnicity Summary

2020 Report Year (2019 dates of service)



Patients who are Black, Indigenous/Native, Native Hawaiian, Multi-Race or Hispanic/Latinx are among those with significantly lower rates of optimal diabetes care compared to the race/ethnicity averages.

Black, White, Hispanic/Latinx and not Hispanic/Latinx females have significantly higher rates of optimal diabetes care compared to males within the respective races/ethnicities.

30

Racial Disparities

2020 National Diabetes Statistics Report:

- Indigenous populations were **3 times more likely** to die from diabetes
- Non-Hispanic Black Americans were **2.3 times more likely** to die from diabetes
- Hispanic Americans were **1.5 times more likely** to die from diabetes

(Centers for Disease Control and Prevention, 2020)



31

Diabetes Quality Results

HealthPartners HEDIS Scores

Comprehensive Diabetes Care (CDC)				
Members 18–75 years of age with diabetes (type 1 and type 2) who had Hemoglobin A1c (HbA1c) testing Admin Rates				
HEDIS MY 2020 2020 DOS				
PRODUCT	RACE	DENOM	NUMER	RATE
PMAP/MnCare	American Indian or Alaskan Native	132	91	68.9%
PMAP/MnCare	Asian or Pacific Islander	621	530	85.3%
PMAP/MnCare	Black or African American	1,281	1,049	81.9%
PMAP/MnCare	Hispanic or Latino	285	235	82.5%
PMAP/MnCare	Other Race	78	67	85.9%
PMAP/MnCare	Unknown	258	212	82.2%
PMAP/MnCare	White	2,287	1,915	83.7%
	Total	4,942	4,099	82.9%

		HEDIS MY 2020 2020 DOS		
PRODUCT	RACE	DENOM	NUMER	RATE
SNBC	American Indian or Alaskan Native	75	51	68.0%
SNBC	Asian or Pacific Islander	52	45	85%
SNBC	Black or African American	287	234	81.5%
SNBC	Hispanic or Latino	23	17	73.9%
SNBC	Unknown	8	8	100.0%
SNBC	White	790	679	85.9%
	Total	1,235	1,034	83.7%



32

BP Control with Diabetes

HealthPartners HEDIS Scores

BLOOD PRESSURE CONTROL (140/90) RATES FOR MEMBERS WITH DIABETES				
DHS PIP				
RESULTS FOR 2019 DOS				
PRODUCT	RACE	DENOM	NUMER	BP14090_RT
SNBC	WHITE	247	191	77.3%
	TOTAL	743	569	76.6%
SNBC	AMERICAN INDIAN OR ALASKAN NATIVE	10	7	70.0%
SNBC	ASIAN OR PACIFIC ISLANDER	25	19	76.0%
SNBC	BLACK OR AFRICAN AMERICAN	143	105	73.4%
SNBC	MISSING	286	218	76.2%
SNBC	NATIVE HAWAIIAN OR OTHER PACIFIC ISLANDER	1	1	100.0%
SNBC	TWO OR MORE RACES	21	19	90.5%
SNBC	UNKNOWN	10	9	90.0%
SNBC	WHITE	247	191	77.3%
	TOTAL	743	569	76.6%



33

Special Considerations for MSHO Frail Elders

- Tight control ⇒ WORSE outcomes
- Medication burden ⇒ increased side effects
- **Goals of care** are more important
- Care delivery “lumps in “ frail elders to be treated like adults (numbers game)
- BP monitoring at home

➤ *We actually want to SLOW down and not be so aggressive*



34

Care Coordination



35

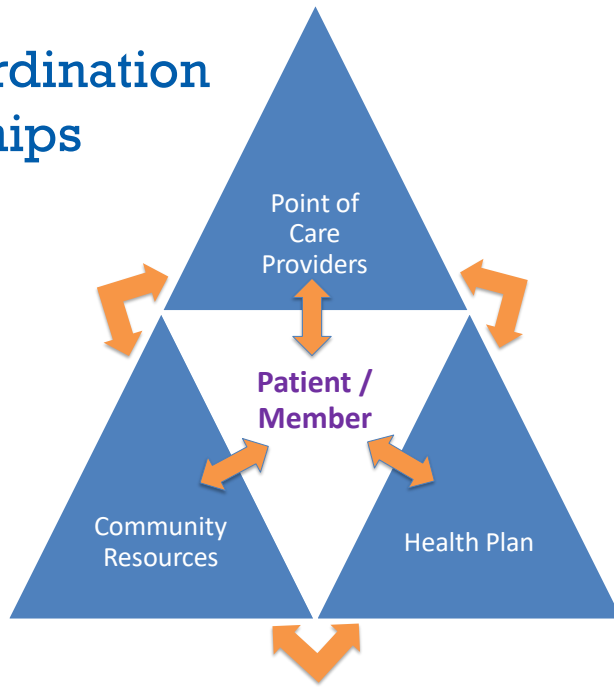
Educate – Support – Advocate

- ⇒ Identify barriers and gaps
- ⇒ Assist to achieve health goals
- ⇒ Empower towards self-efficacy



36

Care Coordination Relationships



37

Context:

When SODH are addressed → health improved & disparities reduced

Social Determinants of Health



Social Determinants of Health
Copyright-free

Healthy People 2030

Healthy People 2030. U.S. Department of Health and Human Services, Office of Disease Prevention and Health Promotion. Retrieved 8/13/21, from <https://health.gov/healthypeople/objectives-and-data/social-determinants-health>



38

Assessment

- Open-ended questions
- Create trust
- Open dialogue

Assessment is ongoing to discover the individual's healthcare status, barriers, values, beliefs, and personal goals



39

Assessment: Potential or Real Barriers

- Financial
- Healthy Eating
- Safety and Environment
- Housing
- Medications
- Physical and Lifestyle
- Literacy/Language
- Social and Mental Health
- Transportation



40

Care Planning

- Member-centered
- Collaboration
- Based on:
 - Evidence-based guidelines
 - Best-practice standards
 - Accreditation and regulatory requirements

*Individualized care to align
with member's values and address gaps/barriers*



41

Individualized Care Planning Strategies



42

Strategies: General Principles

Healthcare team approach to patient-centered care:

- Partnership with provider and other team members
- Support provider's care plan and inform of gaps discovered
- Communicate care coordination plan, member progress
- Communication channels
- Documentation
- Emphasize/remind member that care navigator is part of the team
- Ensure member is seeing provider regularly



43

Strategies: General Principles

Motivational interviewing techniques

- Creates trust
- Supports empowerment and self-efficacy
- Focuses on the person
- Leads to individualized care planning
- Includes using **O-A-R-S**:
 - Open-ended questions
 - Affirmations
 - Reflections
 - Summaries

(Rowe, 2015)



44

Strategies: General Principles

Additional important considerations:

- Literacy assessments: functional and numeracy
- Plain language
- Teach-Back method
- Cultural sensitivity, competence, and humility
- Health technology
- Diabetes-specific language and sensitivity

(ADCES, 2019; Rowe, 2019)



45

Open-Ended Assessment Questions

- ***Who is your primary provider for your diabetes? When did you see them last? When is your next appointment with them?***
 - Access to healthcare, transportation
- ***What medications are you taking? Tell me about when you take them.***
 - Affordability of and access to medications, health literacy
- ***What was your last A1C? Tell me about how you check and keep track of your blood glucose***
 - Health literacy, access to healthcare
- ***What has your blood pressure been?***
- ***What do you typically eat for each meal?***
 - Food security, access, health literacy
- ***What activities do you do for exercise?***
 - Physical environment, ability, safety
- Consider other topics: tobacco use, the D5 topics, etc.

Questions are included in the Resource Documents



46

Specific Strategies: Potential or Real Barriers

- Financial
- Healthy Eating
- Safety and Environment
- Housing
- Medications
- Physical and Lifestyle
- Literacy/Language
- Social and Mental Health
- Transportation



47

Discussion Questions

*Considering the potential or real barriers to optimal diabetes care, what **solutions** have you discovered?*

*What are your **best-practice approaches** in supporting the person with diabetes for:*

- Healthy Eating
- Regular Exercise
- Medication Adherence



48

References

- American Medical Association. (2021, March 16). *Addressing social determinants of health (SDOH) with Rush University Medical Center*. <https://www.youtube.com/watch?v=TIMyayOm77M>
- Artiga, S., & Hinton, E. (2018). *Beyond health care: The role of social determinants in promoting health and health equity*. <https://www.kff.org/racial-equity-and-health-policy/issue-brief/beyond-health-care-the-role-of-social-determinants-in-promoting-health-and-health-equity/>
- ASPE. (2021). *Medicaid churning and continuity of care*. <https://www.aspe.hhs.gov/reports/medicaid-churning-continuity-care>
- Association of Diabetes Care and Education Specialists (ADCES). (2019). *Cultural and health literacy considerations with diabetes*. <https://www.diabeteseducator.org/docs/default-source/practice/practice-documents/practice-papers/adces-cultural-and-health-literacy-considerations-with-diabetes-final-4-1-20.pdf?sfvrsn=4>
- Centers for Disease Control and Prevention. (2019). *Cigarette smoking and tobacco use among people of low socioeconomic status*. <https://www.cdc.gov/tobacco/disparities/low-ses/index.htm>
- Centers For Medicare and Medicaid Services (CMS). (2021). *Disparities in health care in Medicare Advantage associated with dual eligibility or eligibly for a low-income subsidy*. <https://www.cms.gov/files/document/2021-delis-national-disparities-stratified-report.pdf>
- Centers for Disease Control and Prevention. (2020). *Life expectancy at birth for US states and census tracts, 2010-2015*. <https://www.cdc.gov/nchs/data-visualization/life-expectancy/index.html>
- Centers for Disease Control and Prevention. (2020). *National diabetes statistics report, 2020*. <https://www.cdc.gov/diabetes/library/features/diabetes-stat-report.html>
- Frayne, S., Halanych, J., & Miller, D. (2005). Disparities in diabetes care: Impact of mental illness. *Archives of Internal Medicine*, 165(22), 2631-2638. <https://jamanetwork.com/journals/jamainternalmedicine/fullarticle/766873>
- Graham, C. (2015). *The high costs of being poor in America: Stress, pain, and worry*. <https://www.brookings.edu/blog/social-mobility-memos/2015/02/19/the-high-costs-of-being-poor-in-america-stress-pain-and-worry/>



49

References

- HCPLive. (2019). *Health disparities: Impact on diabetes and CVD*. <https://youtu.be/lbB9Kqg7a8w>
- Kanka, J. (2020, August 18). *Food is the first medicine: How food deserts affect healthcare*. <https://www.everseat.com/blog/food-is-the-first-medicine-how-food-deserts-affect-healthcare/>
- Levine, J. A. (2011). Poverty and obesity in the US. *Diabetes*, 60(11), 2667-2668.
- Martin, L. R., Williams, S. L., Haskard, K. B., & Dimatteo, M. R. (2005). The challenge of patient adherence. *Therapeutics and Clinical Risk Management*, 1(3), 189-199.
- MN Community Measurement. (2015). *The D5 for diabetes*. <https://mncm.org/measurement-resources/>
- Minnesota State Demographic Center. (2021). *Age, race, & ethnicity*. <https://mn.gov/admin/demography/data-by-topic/age-race-ethnicity/>
- National Center for Chronic Disease Prevention (NCCDP). (2021). *Cost-effectiveness of diabetes interventions*. <https://www.cdc.gov/chronicdisease/programs-impact/pop/diabetes.htm>
- NCQA. (2020). *Social determinants of health: Resource guide*. <https://www.ncqa.org/>
- Osterberg, L., & Blaschke, T. (2005). *Adherence to medication*. <https://www.nejm.org/doi/full/10.1056/nejmra050100>
- Rosenberg, J. (2016). *Four biggest challenges in diabetes health management*. <https://www.managedhealthcareexecutive.com/view/four-biggest-challenges-diabetes-health-management>
- Rowe, D.S. (2015). Barriers to the prevention and treatment of geriatric diabetes. *Federal Practitioner*, 165-205. <https://www.fedprac.com>
- Schillinger, D., Grumbach, K., Piette, J., Wang, F., Osmond, D., Daher, C., Palacios, J., Diaz-Sullivan, G., & Bindman, A. (2002). Association of health literacy with diabetes outcomes. *JAMA*, 288(4), 475-482. doi:10.1001/jama.288.4.475
- Silver D, Blustein J, Weitzman BC. Transportation to clinic: Findings from a pilot clinic-based survey of low-income suburbanites. *Journal of Immigrant and Minority Health/Center for Minority Public Health*. 2012;14(2):350-355.
- Walker, R.J., Garacci, E., Palatnik, A., Ozieh, M., & Egede, L. (2020). The longitudinal influence of social determinants of health on glycemic control in elderly adults with diabetes. *Diabetes Care*, 43(4), 759-766. <https://doi.org/10.2337/dc19-1586>



50

Thank You!

[Evaluation Link](#)

Certificate of Participation –upon completion of Evaluation

Recording - [Recording can be found at the Performance Improvement Project - Diabetes Page on the Stratis Health Website](#)

